

For Period Nov 2010

Dwellings Median Price Comparison Over Last 10 Years

| District | Nov 2001 | Nov 2002 | Nov 2003 | Nov 2004 | Nov 2005 | Nov 2006 | Nov 2007 | Nov 2008 | Nov 2009 | Oct 2010 | Nov 2010 |
|---------------------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Northland | \$154,000 | \$157,750 | \$176,500 | \$214,000 | \$253,500 | \$285,000 | \$307,500 | \$322,000 | \$341,000 | \$315,000 | \$310,000 |
| Auckland | \$245,000 | \$280,000 | \$320,000 | \$352,250 | \$390,000 | \$425,000 | \$450,000 | \$425,000 | \$470,000 | \$460,000 | \$477,000 |
| Waikato/BOP | \$163,250 | \$169,000 | \$189,000 | \$230,000 | \$275,000 | \$305,000 | \$322,750 | \$302,050 | \$320,000 | \$305,000 | \$319,400 |
| Hawkes Bay | \$135,000 | \$140,000 | \$180,000 | \$236,750 | \$265,000 | \$275,000 | \$275,000 | \$292,500 | \$275,000 | \$287,521 | \$269,000 |
| Manawatu/Wanganui | \$108,000 | \$111,000 | \$118,000 | \$149,000 | \$187,000 | \$208,000 | \$228,000 | \$229,500 | \$230,000 | \$232,950 | \$232,500 |
| Taranaki | \$112,750 | \$115,000 | \$140,500 | \$166,500 | \$205,000 | \$265,000 | \$275,000 | \$260,000 | \$277,000 | \$285,000 | \$265,000 |
| Wellington | \$206,500 | \$222,000 | \$262,000 | \$282,000 | \$315,250 | \$370,000 | \$395,000 | \$369,000 | \$391,500 | \$390,336 | \$400,000 |
| Nelson/Marlborough | \$151,000 | \$179,000 | \$261,000 | \$285,000 | \$265,500 | \$319,000 | \$333,000 | \$338,500 | \$326,000 | \$320,000 | \$330,000 |
| Canterbury/Westland | \$140,000 | \$149,950 | \$180,000 | \$225,000 | \$270,000 | \$289,500 | \$314,000 | \$300,500 | \$310,000 | \$315,000 | \$307,000 |
| Central Otago Lakes | \$183,000 | \$210,000 | \$375,000 | \$373,200 | \$400,000 | \$392,500 | \$430,000 | \$475,000 | \$441,000 | \$385,000 | \$421,000 |
| Otago | \$92,500 | \$105,000 | \$146,000 | \$190,000 | \$215,000 | \$235,000 | \$235,000 | \$223,000 | \$240,000 | \$245,000 | \$230,000 |
| Southland | \$66,000 | \$75,000 | \$95,000 | \$125,250 | \$129,000 | \$155,000 | \$209,025 | \$165,000 | \$182,000 | \$169,500 | \$189,000 |
| New Zealand Total | \$176,000 | \$195,700 | \$235,000 | \$260,000 | \$300,000 | \$330,000 | \$352,000 | \$337,500 | \$355,000 | \$350,000 | \$360,000 |

For Period Nov 2010

Total Dwellings Sales Comparison Over Last 10 Years

| District | Nov 2001 | Nov 2002 | Nov 2003 | Nov 2004 | Nov 2005 | Nov 2006 | Nov 2007 | Nov 2008 | Nov 2009 | Oct 2010 | Nov 2010 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 157 | 252 | 354 | 301 | 266 | 283 | 174 | 93 | 146 | 105 | 108 |
| Auckland | 2,697 | 3,450 | 3,844 | 3,050 | 3,107 | 3,339 | 2,434 | 1,411 | 2,192 | 1,360 | 1,789 |
| Waikato/BOP | 1,082 | 1,453 | 1,883 | 1,624 | 1,510 | 1,602 | 1,142 | 606 | 828 | 531 | 662 |
| Hawkes Bay | 289 | 332 | 337 | 348 | 379 | 409 | 267 | 147 | 225 | 126 | 175 |
| Manawatu/Wanganui | 359 | 414 | 505 | 540 | 527 | 499 | 388 | 222 | 281 | 156 | 232 |
| Taranaki | 202 | 214 | 272 | 306 | 195 | 201 | 217 | 135 | 149 | 112 | 145 |
| Wellington | 1,077 | 1,213 | 1,127 | 1,041 | 1,084 | 1,161 | 1,009 | 509 | 665 | 496 | 670 |
| Nelson/Marlborough | 347 | 415 | 323 | 264 | 254 | 318 | 313 | 154 | 199 | 151 | 213 |
| Canterbury/Westland | 896 | 1,192 | 1,252 | 1,219 | 1,289 | 1,386 | 1,177 | 607 | 832 | 533 | 684 |
| Central Otago Lakes | 137 | 147 | 124 | 126 | 98 | 133 | 120 | 69 | 99 | 63 | 75 |
| Otago | 328 | 457 | 467 | 389 | 387 | 402 | 370 | 203 | 275 | 180 | 260 |
| Southland | 291 | 283 | 286 | 266 | 261 | 257 | 226 | 123 | 165 | 90 | 125 |
| New Zealand Total | 7,862 | 9,822 | 10,774 | 9,474 | 9,357 | 9,990 | 7,837 | 4,279 | 6,056 | 3,903 | 5,138 |



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Dwellings Medians Days To Sell Comparison Over Last 10 Years

| District | Nov 2001 | Nov 2002 | Nov 2003 | Nov 2004 | Nov 2005 | Nov 2006 | Nov 2007 | Nov 2008 | Nov 2009 | Oct 2010 | Nov 2010 |
|---------------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Northland | 57 | 53 | 41 | 36 | 31 | 46 | 46 | 70 | 58 | 63 | 61 |
| Auckland | 45 | 28 | 24 | 30 | 28 | 29 | 35 | 39 | 31 | 36 | 35 |
| Waikato/BOP | 57 | 47 | 31 | 31 | 28 | 39 | 48 | 53 | 42 | 61 | 59 |
| Hawkes Bay | 46 | 30 | 22 | 34 | 36 | 39 | 44 | 63 | 38 | 37 | 56 |
| Manawatu/Wanganui | 55 | 29 | 24 | 30 | 22 | 26 | 43 | 48 | 40 | 51 | 50 |
| Taranaki | 46 | 34 | 23 | 25 | 24 | 29 | 43 | 50 | 36 | 53 | 49 |
| Wellington | 34 | 28 | 23 | 28 | 24 | 24 | 30 | 47 | 28 | 40 | 36 |
| Nelson/Marlborough | 42 | 21 | 24 | 47 | 37 | 33 | 38 | 45 | 32 | 38 | 49 |
| Canterbury/Westland | 43 | 33 | 17 | 25 | 23 | 25 | 36 | 42 | 29 | 42 | 41 |
| Central Otago Lakes | 50 | 44 | 33 | 41 | 52 | 45 | 38 | 37 | 42 | 64 | 56 |
| Otago | 40 | 22 | 17 | 22 | 21 | 26 | 31 | 42 | 29 | 42 | 35 |
| Southland | 34 | 21 | 16 | 23 | 24 | 19 | 26 | 31 | 20 | 34 | 37 |
| New Zealand Total | 45 | 31 | 24 | 29 | 27 | 29 | 36 | 44 | 33 | 41 | 40 |



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Residential Value Of Sales By District

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|---------------------|----------------------|
| District | Value |
| Northland | \$41,994,500 |
| Auckland | \$1,047,155,988 |
| Waikato/BOP | \$252,308,660 |
| Hawkes Bay | \$52,068,171 |
| Manawatu/Wanganui | \$65,724,638 |
| Taranaki | \$41,816,150 |
| Wellington | \$304,913,436 |
| Nelson/Marlborough | \$80,985,000 |
| Canterbury/Westland | \$239,534,304 |
| Central Otago Lakes | \$45,707,251 |
| Otago | \$69,034,112 |
| Southland | \$27,713,948 |
| New Zealand Total | \$2,268,956,158 |

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Dwellings & Sections Median Price By District

| District | Dwellings | Sections |
|---------------------|-----------|-----------|
| Northland | \$310,000 | \$142,500 |
| Auckland | \$477,000 | \$315,000 |
| Waikato/BOP | \$319,400 | \$175,000 |
| Hawkes Bay | \$269,000 | \$101,500 |
| Manawatu/Wanganui | \$232,500 | \$115,000 |
| Taranaki | \$265,000 | \$140,000 |
| Wellington | \$400,000 | \$180,000 |
| Nelson/Marlborough | \$330,000 | \$157,000 |
| Canterbury/Westland | \$307,000 | \$147,000 |
| Central Otago Lakes | \$421,000 | \$175,000 |
| Otago | \$230,000 | \$160,000 |
| Southland | \$189,000 | \$120,000 |
| New Zealand Total | \$360,000 | \$181,000 |

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Dwellings Percentage Difference Over 12 Months

| District | Nov 2009 | Nov 2010 | % increase |
|---------------------|-----------|-----------|------------|
| Northland | \$341,000 | \$310,000 | -9.09 |
| Auckland | \$470,000 | \$477,000 | 1.48 |
| Waikato/BOP | \$320,000 | \$319,400 | -0.18 |
| Hawkes Bay | \$275,000 | \$269,000 | -2.18 |
| Manawatu/Wanganui | \$230,000 | \$232,500 | 1.08 |
| Taranaki | \$277,000 | \$265,000 | -4.33 |
| Wellington | \$391,500 | \$400,000 | 2.17 |
| Nelson/Marlborough | \$326,000 | \$330,000 | 1.22 |
| Canterbury/Westland | \$310,000 | \$307,000 | -0.96 |
| Central Otago Lakes | \$441,000 | \$421,000 | -4.53 |
| Otago | \$240,000 | \$230,000 | -4.16 |
| Southland | \$182,000 | \$189,000 | 3.84 |
| New Zealand Total | \$355,000 | \$360,000 | 1.40 |



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Northland Medians and Numbers Sold

| | Nov 2006 | Nov 2006 | | Nov 2006 Nov 2007 | | Nov 2008 | Nov 2008 | | Nov 2009 | | Oct 2010 | | |
|------------------|------------------|------------|------------------|-------------------|------------------|-----------|------------------|------------|------------------|------------|------------------|------------|--|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | |
| Whangarei County | \$380,000 | 43 | \$372,500 | 23 | \$430,000 | 16 | \$391,500 | 28 | \$312,500 | 12 | \$397,500 | 18 | |
| Whangarei City | \$285,000 | 132 | \$327,750 | 84 | \$300,000 | 35 | \$325,000 | 63 | \$311,667 | 57 | \$290,000 | 51 | |
| <u>Northland</u> | <u>\$285,000</u> | <u>283</u> | <u>\$307,500</u> | <u>174</u> | <u>\$322,000</u> | <u>93</u> | <u>\$341,000</u> | <u>146</u> | <u>\$315,000</u> | <u>105</u> | <u>\$310,000</u> | <u>108</u> | |



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Auckland Medians and Numbers Sold

| | Nov 2006 | Nov 2006 | | Nov 2007 | | Nov 2008 | | Nov 2009 | | Oct 2010 | | |
|-----------------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|------------------|--------------|
| | Median | # Sold |
| North Shore City | \$504,000 | 569 | \$540,000 | 407 | \$513,250 | 266 | \$560,000 | <i>4</i> 28 | \$531,000 | 272 | \$550,000 | 335 |
| Waitakere City | \$353,000 | 453 | \$384,000 | 317 | \$375,000 | 187 | \$385,000 | 281 | \$375,000 | 170 | \$380,000 | 216 |
| Auckland City | \$470,000 | 1,147 | \$487,000 | 837 | \$448,000 | 467 | \$525,000 | 778 | \$483,500 | 478 | \$543,500 | 702 |
| Manukau City | \$405,000 | 725 | \$438,000 | 485 | \$417,000 | 306 | \$462,500 | 394 | \$462,500 | 267 | \$445,000 | 295 |
| Papakura District | \$309,100 | 88 | \$340,000 | 94 | \$301,000 | 40 | \$325,000 | 55 | \$314,500 | 30 | \$371,250 | 26 |
| Metropolitan Auckland | <u>\$425,000</u> | 2.982 | <u>\$453,000</u> | <u>2.140</u> | <u>\$428,500</u> | <u>1,266</u> | <u>\$479.000</u> | <u>1.936</u> | <u>\$465,000</u> | <u>1,217</u> | <u>\$490.000</u> | <u>1,574</u> |
| Rodney District | \$449,500 | 182 | \$495,000 | 141 | \$455,000 | 69 | \$460,000 | 147 | \$449,000 | 81 | \$451,000 | 129 |
| Franklin District | \$359,500 | 102 | \$390,000 | 84 | \$385,000 | 37 | \$375,000 | 52 | \$370,000 | 27 | \$398,500 | 40 |
| Thames/Coromandel | \$395,000 | 73 | \$415,000 | 69 | \$380,000 | 39 | \$365,000 | 57 | \$370,000 | 35 | \$325,000 | 46 |
| Outer Auckland | <u>\$410.000</u> | <u>357</u> | <u>\$440.000</u> | <u>294</u> | <u>\$401.000</u> | <u>145</u> | <u>\$423,250</u> | <u>256</u> | <u>\$420,000</u> | <u>143</u> | <u>\$420.000</u> | <u>215</u> |
| <u>Auckland</u> | <u>\$425,000</u> | <u>3,339</u> | <u>\$450,000</u> | <u>2,434</u> | <u>\$425,000</u> | <u>1,411</u> | <u>\$470,000</u> | <u>2,192</u> | <u>\$460,000</u> | <u>1,360</u> | <u>\$477,000</u> | <u>1,789</u> |



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Waikato/BOP Medians and Numbers Sold

| | Nov 2006 | Nov 2006 | | Nov 2007 | | Nov 2008 | | Nov 2009 | | Oct 2010 | | |
|-------------------------|------------------|--------------|------------------|--------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Waikato Country | \$250,000 | 270 | \$269,000 | 238 | \$275,000 | 92 | \$255,000 | 147 | \$284,000 | 70 | \$282,250 | 92 |
| Hamilton City | \$314,000 | 407 | \$332,125 | 236 | \$320,000 | 170 | \$328,500 | 221 | \$330,000 | 139 | \$324,000 | 165 |
| Western BOP Country | \$363,000 | 127 | \$410,000 | 75 | \$310,000 | 31 | \$377,750 | 58 | \$390,000 | 47 | \$405,000 | 50 |
| Mount Maunganui/Papamoa | \$445,000 | 151 | \$420,000 | 95 | \$415,000 | 50 | \$407,000 | 81 | \$400,000 | 59 | \$395,000 | 75 |
| Tauranga | \$340,000 | 191 | \$392,500 | 146 | \$323,500 | 91 | \$355,000 | 114 | \$314,000 | 74 | \$328,150 | 98 |
| Rotorua | \$241,750 | 166 | \$260,000 | 122 | \$221,000 | 76 | \$229,000 | 69 | \$223,100 | 54 | \$265,000 | 59 |
| Taupo | \$328,750 | 86 | \$336,000 | 60 | \$312,250 | 30 | \$346,000 | 44 | \$333,000 | 27 | \$316,000 | 34 |
| King Country | \$156,000 | 43 | \$138,250 | 22 | \$185,000 | 7 | \$206,500 | 12 | \$164,500 | 16 | \$131,000 | 12 |
| Gisborne City | \$242,000 | 79 | \$261,000 | 68 | \$241,500 | 40 | \$256,500 | 34 | \$252,000 | 20 | \$263,000 | 39 |
| Gisborne Country | \$359,500 | 4 | \$187,000 | 3 | \$285,000 | 2 | \$145,000 | 1 | \$195,000 | 4 | | 0 |
| Eastern BOP Country | \$271,000 | 78 | \$275,000 | 77 | \$250,000 | 17 | \$275,000 | 47 | \$286,000 | 21 | \$271,000 | 38 |
| Waikato/BOP | <u>\$305,000</u> | <u>1,602</u> | <u>\$322,750</u> | <u>1,142</u> | <u>\$302,050</u> | <u>606</u> | <u>\$320,000</u> | <u>828</u> | <u>\$305,000</u> | <u>531</u> | <u>\$319,400</u> | <u>662</u> |



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Hawkes Bay Medians and Numbers Sold

| | Nov 2006 | Nov 2006 | | | Nov 2008 | Nov 2008 | | Nov 2009 | | | Nov 2010 | |
|--------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold |
| Napier City | \$300,000 | 160 | \$320,000 | 100 | \$293,026 | 56 | \$284,000 | 93 | \$316,500 | 52 | \$288,500 | 68 |
| Hastings City | \$264,000 | 158 | \$270,100 | 117 | \$287,500 | 58 | \$284,000 | 91 | \$285,000 | 53 | \$275,000 | 73 |
| Hawkes Bay Country | \$348,750 | 40 | \$235,000 | 15 | \$382,500 | 16 | \$330,000 | 15 | \$430,000 | 8 | \$360,000 | 10 |
| <u>Hawkes Bay</u> | <u>\$275,000</u> | <u>409</u> | <u>\$275,000</u> | <u>267</u> | <u>\$292,500</u> | <u>147</u> | <u>\$275,000</u> | <u>225</u> | <u>\$287,521</u> | <u>126</u> | <u>\$269,000</u> | <u>175</u> |



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Manawatu/Wanganui Medians and Numbers Sold

| | Nov 2006 | Nov 2006 | | Nov 2007 | | | Nov 2009 | Nov 2009 | | Oct 2010 | | |
|-----------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold |
| Palmerston North City | \$260,000 | 197 | \$293,000 | 153 | \$255,000 | 105 | \$270,000 | 118 | \$288,750 | 84 | \$275,500 | 109 |
| Manawatu Country | \$158,000 | 38 | \$210,000 | 43 | \$187,500 | 24 | \$190,000 | 23 | \$167,500 | 12 | \$215,000 | 24 |
| Manawatu | \$220,000 | 362 | \$235,750 | 276 | \$238,500 | 176 | \$245,000 | 220 | \$242,750 | 128 | \$248,000 | 179 |
| Manawatu Region | <u>\$220,000</u> | <u>362</u> | <u>\$235,750</u> | <u>276</u> | <u>\$238.500</u> | <u>176</u> | <u>\$245,000</u> | <u>220</u> | <u>\$242,750</u> | <u>128</u> | <u>\$248,000</u> | <u>179</u> |
| Wanganui City | \$170,000 | 97 | \$191,000 | 86 | \$187,500 | 36 | \$184,000 | 44 | \$168,000 | 20 | \$189,500 | 36 |
| Wanganui | \$162,000 | 137 | \$186,250 | 112 | \$182,000 | 46 | \$175,000 | 61 | \$168,000 | 28 | \$185,000 | 53 |
| Wanganui Region | <u>\$162,000</u> | <u>137</u> | <u>\$186,250</u> | <u>112</u> | <u>\$182,000</u> | <u>46</u> | <u>\$175,000</u> | <u>61</u> | <u>\$168,000</u> | <u>28</u> | <u>\$185,000</u> | <u>53</u> |
| Manawatu/Wanganui | <u>\$208,000</u> | <u>499</u> | <u>\$228,000</u> | <u>388</u> | <u>\$229,500</u> | <u>222</u> | <u>\$230,000</u> | <u>281</u> | <u>\$232,950</u> | <u>156</u> | <u>\$232,500</u> | <u>232</u> |



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Taranaki Medians and Numbers Sold

| | Nov 2006 | Nov 2006 | | Nov 2007 | | Nov 2008 | | Nov 2009 | | Oct 2010 | | |
|-------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold |
| Taranaki Country | \$225,750 | 26 | \$233,000 | 31 | \$210,000 | 21 | \$202,000 | 27 | \$197,000 | 16 | \$190,000 | 23 |
| New Plymouth City | \$293,500 | 100 | \$311,000 | 104 | \$310,000 | 63 | \$338,000 | 71 | \$315,000 | 63 | \$290,000 | 69 |
| <u>Taranaki</u> | <u>\$265,000</u> | <u>201</u> | <u>\$275,000</u> | <u>217</u> | <u>\$260,000</u> | <u>135</u> | <u>\$277,000</u> | <u>149</u> | <u>\$285,000</u> | <u>112</u> | <u>\$265,000</u> | <u>145</u> |



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Wellington Medians and Numbers Sold

| | Nov 2006 | | Nov 2007 | | Nov 2008 | | Nov 2009 | • | Oct 2010 | | Nov 2010 | |
|---------------------|------------------|--------------|------------------|--------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Wairarapa | \$218,000 | 121 | \$272,500 | 68 | \$252,500 | 33 | \$232,000 | 47 | \$222,500 | 38 | \$258,000 | 55 |
| Upper Hutt | \$300,000 | 113 | \$322,000 | 113 | \$310,075 | 46 | \$338,400 | 48 | \$342,500 | 32 | \$360,000 | 60 |
| Hutt Valley | \$325,000 | 222 | \$341,450 | 184 | \$327,000 | 90 | \$340,000 | 133 | \$353,500 | 82 | \$348,750 | 118 |
| Otaki / Paekakariki | \$317,500 | 126 | \$350,000 | 143 | \$320,000 | 76 | \$325,000 | 127 | \$329,000 | 71 | \$350,000 | 101 |
| Pukerua Bay / Tawa | \$358,750 | 126 | \$416,000 | 97 | \$392,500 | 68 | \$386,500 | 70 | \$349,500 | 68 | \$395,750 | 76 |
| Central Wellington | \$451,000 | 105 | \$447,850 | 104 | \$372,500 | 44 | \$570,000 | 47 | \$467,500 | 54 | \$522,500 | 50 |
| <u>Wellington</u> | <u>\$370,000</u> | <u>1,161</u> | <u>\$395,000</u> | <u>1,009</u> | <u>\$369,000</u> | <u>509</u> | <u>\$391,500</u> | <u>665</u> | <u>\$390,336</u> | <u>496</u> | <u>\$400,000</u> | <u>670</u> |



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Nelson/Marlborough Medians and Numbers Sold

| | Nov 2006 | i | Nov 2007 | | Nov 2008 | | Nov 2009 | | Oct 2010 | | Nov 2010 | |
|--|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold |
| Nelson City Zone | \$300,000 | 113 | \$315,000 | 112 | \$330,000 | 59 | \$320,000 | 100 | \$345,000 | 59 | \$340,000 | 91 |
| Nelson Council = Nelson City Zone PLUS Nelson Country, Richmond, Takaka & Motueka Zones | \$320,000 | 201 | \$330,000 | 203 | \$321,000 | 95 | \$326,500 | 148 | \$342,500 | 100 | \$342,500 | 136 |
| Marlborough | \$318,000 | 117 | \$334,000 | 110 | \$350,000 | 59 | \$310,000 | 51 | \$262,000 | 51 | \$300,000 | 77 |
| Nelson/Marlborough | <u>\$319,000</u> | <u>318</u> | <u>\$333,000</u> | <u>313</u> | <u>\$338,500</u> | <u>154</u> | <u>\$326,000</u> | <u>199</u> | <u>\$320,000</u> | <u>151</u> | <u>\$330,000</u> | <u>213</u> |



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Canterbury/Westland Medians and Numbers Sold

| | Nov 2006 | | Nov 2007 No | | Nov 2008 | Nov 2008 Nov 2 | | Nov 2009 Oct 201 | | 10 Nov 2010 | | |
|------------------------------------|------------------|--------------|------------------|--------------|------------------|----------------|------------------|------------------|------------------|-------------|------------------|------------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Christchurch City | \$315,000 | 947 | \$340,000 | 794 | \$320,000 | 430 | \$327,555 | 565 | \$338,000 | 343 | \$325,000 | 439 |
| Rangiora | \$304,000 | 44 | \$322,500 | 42 | \$290,500 | 22 | \$330,000 | 26 | \$260,000 | 25 | \$320,000 | 39 |
| Nth Cant(All Nth&W Ofnthwaimk) | \$258,000 | 41 | \$312,500 | 26 | \$298,500 | 10 | \$324,250 | 26 | \$393,500 | 14 | \$243,000 | 15 |
| Cant Ctry(Alloth W&S To Midcan) | \$346,000 | 41 | \$392,500 | 60 | \$370,000 | 26 | \$370,000 | 40 | \$377,500 | 30 | \$384,000 | 46 |
| Mid Cant(Rakaia/R-Rangitata R) | \$239,000 | 70 | \$247,500 | 49 | \$255,000 | 22 | \$260,000 | 46 | \$233,000 | 25 | \$212,500 | 34 |
| Timaru | \$205,000 | 88 | \$236,000 | 80 | \$200,000 | 34 | \$220,000 | 54 | \$235,000 | 37 | \$207,500 | 42 |
| West Coast | \$155,000 | 67 | \$188,000 | 61 | \$224,000 | 19 | \$227,750 | 28 | \$190,000 | 33 | \$201,000 | 36 |
| Other Canterbury/Westland | \$237,500 | 439 | \$258,000 | 383 | \$260,000 | 177 | \$270,000 | 267 | \$260,750 | 190 | \$258,000 | 245 |
| Outer Canterbury | <u>\$237,500</u> | <u>439</u> | <u>\$258.000</u> | <u>383</u> | <u>\$260,000</u> | <u>177</u> | <u>\$270,000</u> | <u> 267</u> | <u>\$260.750</u> | <u>190</u> | <u>\$258.000</u> | <u>245</u> |
| Canterbury/Westland | <u>\$289,500</u> | <u>1,386</u> | <u>\$314,000</u> | <u>1,177</u> | <u>\$300,500</u> | <u>607</u> | <u>\$310,000</u> | <u>832</u> | <u>\$315,000</u> | <u>533</u> | <u>\$307,000</u> | <u>684</u> |



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Central Otago Lakes Medians and Numbers Sold

| | Nov 2006 | | Nov 2007 | Nov 2007 | | Nov 2008 | | Nov 2009 | | Oct 2010 | |) |
|---------------------|------------------|------------|------------------|------------|------------------|-----------|------------------|-----------|------------------|-----------|------------------|-----------|
| | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold | Median | # Sold |
| Central | \$325,000 | 74 | \$385,000 | 65 | \$440,000 | 33 | \$365,000 | 53 | \$337,000 | 31 | \$347,500 | 35 |
| Queenstown | \$525,000 | 59 | \$485,000 | 55 | \$500,000 | 36 | \$560,000 | 46 | \$477,500 | 32 | \$480,000 | 40 |
| Central Otago Lakes | <u>\$392,500</u> | <u>133</u> | <u>\$430,000</u> | <u>120</u> | <u>\$475,000</u> | <u>69</u> | <u>\$441,000</u> | <u>99</u> | <u>\$385,000</u> | <u>63</u> | <u>\$421,000</u> | <u>75</u> |



For Period Nov 2010

Generated on: 08/12/10 03:40:03

Otago Medians and Numbers Sold

| | Nov 2006 | • | Nov 2007 | | Nov 2008 | | Nov 2009 | | Oct 2010 | | Nov 2010 | |
|--------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|
| | Median | # Sold |
| North Otago | \$185,000 | 53 | \$190,000 | 47 | \$187,500 | 32 | \$192,000 | 41 | \$177,500 | 20 | \$207,000 | 26 |
| Dunedin City | \$251,000 | 313 | \$255,000 | 293 | \$232,500 | 153 | \$256,752 | 210 | \$259,500 | 150 | \$236,000 | 204 |
| South Otago | \$155,000 | 27 | \$140,000 | 25 | \$190,000 | 13 | \$175,000 | 19 | \$140,000 | 5 | \$168,500 | 26 |
| East Otago | \$230,000 | 9 | \$150,000 | 5 | \$245,000 | 5 | \$222,000 | 5 | \$245,000 | 5 | \$192,500 | 4 |
| <u>Otago</u> | <u>\$235,000</u> | <u>402</u> | <u>\$235,000</u> | <u>370</u> | <u>\$223,000</u> | <u>203</u> | <u>\$240,000</u> | <u>275</u> | <u>\$245,000</u> | <u>180</u> | <u>\$230,000</u> | <u>260</u> |



For Period Nov 2010

Generated on: 08/12/10 03:40:03

Southland Medians and Numbers Sold

| | Nov 2006 | Nov 2006 | | Nov 2007 | | Nov 2008 | | Nov 2009 | | Oct 2010 | | |
|------------------|------------------|------------|------------------|------------|------------------|------------|------------------|------------|------------------|-----------|------------------|------------|
| | Median | # Sold | Median | # Sold | Median | # Sold |
| Invercargill | \$168,000 | 178 | \$207,000 | 154 | \$175,000 | 89 | \$195,000 | 118 | \$169,500 | 68 | \$195,000 | 84 |
| Gore | \$128,000 | 39 | \$182,500 | 24 | \$120,000 | 13 | \$138,500 | 27 | \$121,000 | 13 | \$165,000 | 16 |
| <u>Southland</u> | <u>\$155,000</u> | <u>257</u> | <u>\$209,025</u> | <u>226</u> | <u>\$165,000</u> | <u>123</u> | <u>\$182,000</u> | <u>165</u> | <u>\$169,500</u> | <u>90</u> | <u>\$189,000</u> | <u>125</u> |

Key to fonts used: Suburb Local Council Region REINZ District

National Sales Distribution

| Price Band | Nov 2008 | Nov 2009 | Oct 2010 | Nov 2010 |
|-----------------------|----------|----------|----------|----------|
| Under \$400,000 | 2719 | 3542 | 2343 | 2996 |
| \$400,000 - \$599,999 | 1034 | 1530 | 990 | 1275 |
| \$600,000 - \$999,999 | 403 | 760 | 451 | 663 |
| \$1 million and over | 123 | 224 | 119 | 204 |
| Total | 4279 | 6056 | 3903 | 5138 |